

Cloud solution for Machine Tool

Andrea Gozzi













New business models in the internet age





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13/ 10/ 2018



Our customers have essential requirements

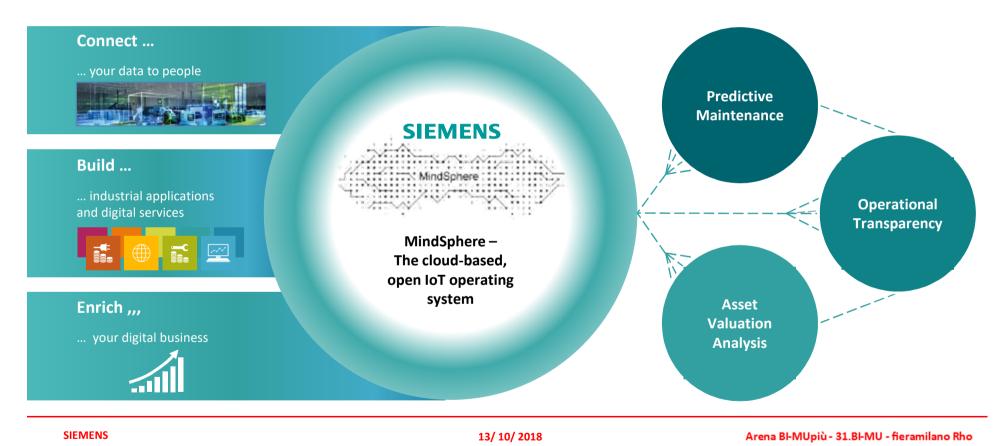






IoT is the catalyst for change







Condition Monitoring R **Operational Transparency MindSphere Predictive Maintenance** 01 00 10 01 11 00 10 10 01 01 11 01 11 10 01 00 11 00 10 01 01 11 10 01 01 11 10 01 01 00 **Perfomance Intelligence** 10 01 01 11 10 01 01 11 10 01 01 11 10 01 01 11 01 00 11 10 01 00 11 10 10 01 01 11 10 01 01 00 11 **Complete Digital Twin**

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IoT initiatives

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MindSphere IoT solutions





- Reduction of unplanned downtime
- Global data access
- Optimization of systems productivity with increase in quality for end-customer
- Greater end customer collaboration
- New business opportunity for pay-permachining time

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Machine Tool Analytics OEMs can offer high-quality services





Ton de Bruine, General Director, Brinks Metaalbewerking B. V.

'We have great confidence in the online services of SW and the underlying Siemens technology. They make our processes more reliable and our cost calculations more accurate."

What we do

Solutions for industrial Internet applications (hardware, software, implementation)

Diagnostic services, condition monitoring, preventive and condition-based maintenance

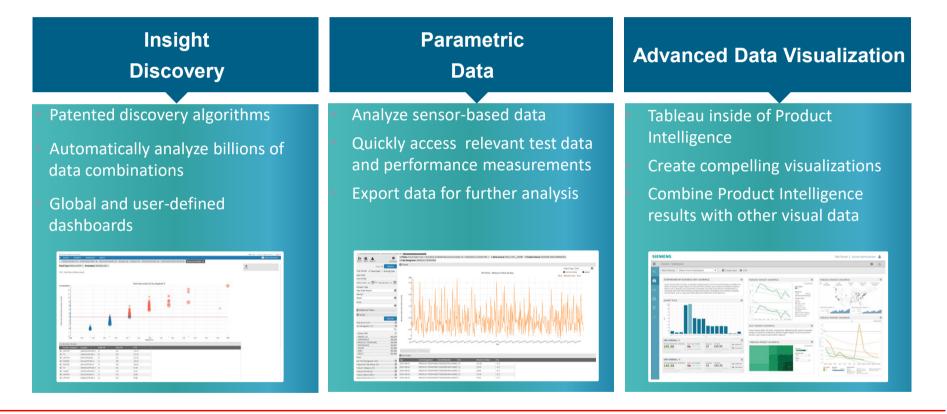
Customer benefits

Customer can offer its own services Fewer stoppages, lower consequential costs Improvement of the service and maintenance processes Higher machine performance and production

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Product Intelligence

Discover insights into actual product performance



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BI-MUpiù



Reduce unplanned down times and increase efficiency levels of your machine tools

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A single app for

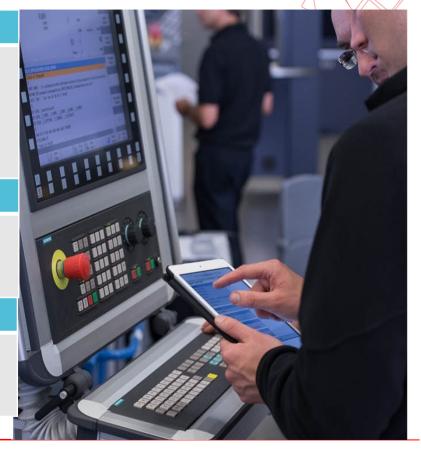
- Displaying and managing your global machine fleet
- Visualizing relevant information in the machine tool overview
- Setting intuitive rules and requests
- Visualizing critical variables to create meaningful analysis
- Being able to offer your own digital services

Data access

- Dedicated SINUMERIK asset configuration
- Time series data (NC, PLC, drive variables)
- Event-based data acquisition, recording of alarms

Connectivity

- Connectivity in SINUMERIK, FANUC, HEIDENHAIN, …
- Faster and simpler onboarding process, secure protocol
- Plug-and-play for most CNC, without gateway devices



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Production execution

Make your production more efficient and flexible

Manage MyMachines

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Machine maintenance and service



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Secure and Easy Teleservice

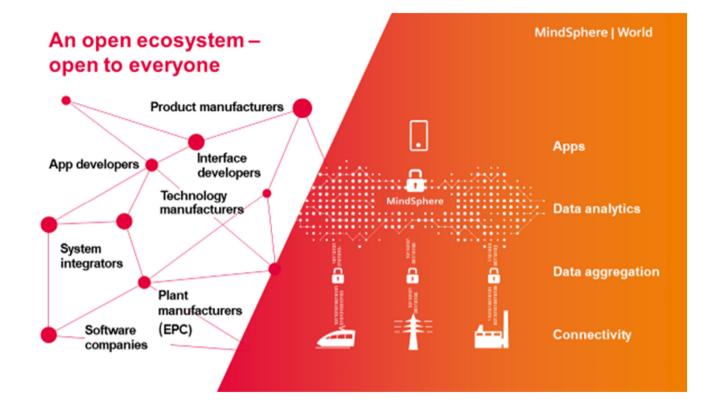
Manage MyMachines/ Remote

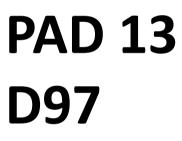
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